

Role title: Volunteer Fundraiser - Corporate and Charitable Trusts

**Reports to:** Fundraising Sub-Committee

**Location:** Home based

### **Background**

For the past 11 years, Faversham Foodbank has provided emergency food support to the people of Faversham and the surrounding communities. As the charity has grown, so have costs and, for the first time in the Foodbank's history, we need to actively fundraise to ensure we can continue to develop services.

As well as helping to support the charity's core work, grant funding is also required for the Foodbank's Financial Inclusion Worker when the current funding expires in November 2026.

### Corporate partnerships and charitable trusts

The Foodbank's trustees are looking for a Volunteer Fundraiser to help develop and grow funding from businesses, charitable trusts, and foundations. The role is essential to help us build sustainable financial support and long-term partnerships that allow us to continue providing emergency food and support to people in crisis across our local community.

## Key responsibilities

#### **Business partnerships**

- Identify and approach local businesses to explore opportunities for financial support, sponsorship, and employee fundraising
- Build and maintain relationships with existing and potential business supporters
- Help create simple partnership proposals and presentations tailored to local companies
- Encourage in-kind donations, matched funding, and payroll giving

#### **Trusts and foundations**

- Research relevant charitable trusts and grant-giving bodies that align with our mission
- Assist in drafting compelling funding applications and progress reports
- Track deadlines and reporting requirements for active grants
- Maintain records of applications, contacts, and outcomes

### Skills and experience

- Strong written and verbal communication
- Research
- Experience in fundraising, business development, and/or grant writing is an advantage
- Confidence in engaging with business contacts
- A passion for social justice and supporting local people
- Skilled in building relationships and generating creative solutions

### **Collaboration and resources**

- As well as working with the Fundraising Sub-Committee (which is made up of a group of Foodbank trustees), the Fundraiser will collaborate with the Individual and Community Giving Volunteer Fundraiser, with the Foodbank's Project Manager and Assistant Project Manager, and work with other volunteers
- The Fundraiser will use a dedicated Foodbank laptop and will have a Faversham Foodbank email address

### How you will benefit

- Hands-on experience in charity fundraising and partnership development
- An opportunity to make a meaningful impact in Faversham and the local communities
- Ongoing support from the Foodbank team
- Reimbursement of reasonable expenses
- Recognition for your valuable contribution
- Training will be available to support this role
- Positive and inclusive work environment, where your ideas are valued

# How to apply

If you are interested in this role, please email the Application Form and a CV if you wish by **Friday 21 November** to **Dominic Deeson – chair@faversham.foodbank.org.uk** 

You are also welcome to email any questions you may have before sending your Application Form.

Interview date will be confirmed after shortlisting. Individuals attending interviews will be asked to make a short presentation about how they would approach the role and what a

reasonable financial target would be in the first year, taking into consideration that the Foodbank has not previously asked for support from corporate organisations and charitable trusts.